Mission Statement
As a ministry of Jesus Christ, Light of Life will provide a home for the homeless and food for the hungry, and will build disciples for the Kingdom of God among the poor, addicted, abused and needy.

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Tunch Ilkin
Don Foster

At Light of Life in 2016
11,148 emergency shelter nights were provided for homeless men
125 average number of people sheltered by Light of Life each night
 Held over 116 chapel services over the holiday season
203,306 meals provided for those in need (11,306 more than 2015)
802 Thanksgiving dinner baskets were provided to families in need on the North Side (nearly 2X more than the 2015 fiscal year)
14,894 meals provided for Urban Impact’s after-school program
199 tutoring sessions for clients in Life Recovery Program and Mental Health Program (including computer skills, reading skills, math skills and job search skills)
97 educational assessments for clients in Life Recovery Program and Mental Health Program (including computer literacy, academic skills and career direction)
10 job placements for clients in Life Recovery Program and Mental Health Program
Dear Friend,

Light of Life was filled with fantastic successes 2016! With your help, in 2016, Light of Life again positively impacted more than 1,000 unique individuals with life sustaining, life changing support.

Our team in the kitchen continues to amaze us. Up from about 100,000 meals in 2012, with your help, Light of Life served 203,360 meals to hungry people in 2016. This is an important statistic of ours because food is often the beginning of a relationship between a Light of Life staff person or volunteer and our meal guests. We are interested in serving those in need with nourishing food and the Bread of Life for the body and soul.

Light of Life board, leadership, and staff continued to responsibly monitor its financial decisions in expectation of the wonderful news we received in February of 2017. As you know, Light of Life has been attempting to relocate to a right-sized facility for over 20 years. In God’s perfect timing, we received zoning approval for relocation to two sites applied for in August 2016. One site will be the renovation of our Ridge Avenue location. The other site will be a new building constructed below the Veterans Bridge. Our plans include relocating all current services from the North Avenue and Western Avenue locations and the exciting addition of a women and children’s emergency shelter between the two locations. We covet your prayers around this because the zoning approval is currently being appealed by two neighbors of our future satellite site and is in the hands of the appellate Judge as you read this letter.

Making good financial decisions have not only resulted in surplus funds to be used for many of the upcoming costs to initiate construction on our new buildings but there have been other financial accomplishments we can all celebrate. 2016 marked the sixth straight year we kept a balanced budget while seeing revenues climb in each of those years. These increases were paralleled by increased impact in programs each of those years as well. Further, increased program investments were undergirded by a steady increase in the ratio of program expenses with a relative decline in administrative/development expense ratios in those same years. We are paying attention as is Charity Navigator, evidenced by the steady increase in rating from 59 in 2007 to 87 in 2016 in their “Guide to Intelligent Giving.”

2016 also saw Light of Life take a significant step to reach more in our mission by supporting other like-minded Christ-centered ministries. In addition to standing beside ministries such as The Living Ministry and Urban Impact, collaborating and blessing them with our abundance, Light of Life officially made a formal affiliation with the trusted ministry known as Family Guidance in May 2016. While continuing to serve the poor, homeless and addicted with meals and life-sustaining programs, this affiliation has allowed us to invest in the Family Guidance 50-year legacy of serving vulnerable families and children in Pittsburgh. Family Guidance reaches urban at-risk kids primarily through camping and mentoring programs. Our investment in this affiliation has enabled us to reach hundreds of kids in a short period of time with the love of Christ to combat the negative forces in the environments where they live.

Both ministries share the mission of transformative care found only in Jesus Christ. As part of this affiliation, we are sharing each other’s gifts, talents and resources in order to operate more efficiently and be more effective in Christ-centered ministry across our community to those in need.

We are grateful for all of your support and look forward to continuing to walk through this important ministry together.

In Christ,

Craig and Glenn

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### LIGHT OF LIFE MINISTRIES, Fiscal Year 2016

#### REVENUES

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount ($USD)</th>
<th>% of Total</th>
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<tbody>
<tr>
<td>Contributions-Corporations</td>
<td>225,346.40</td>
<td>3.2</td>
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<tr>
<td>Contributions-Foundation/Trust</td>
<td>590,513.06</td>
<td>8.3</td>
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<tr>
<td>Contributions-Individuals</td>
<td>3,989,673.94</td>
<td>56.2</td>
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<tr>
<td>Contributions-Churches</td>
<td>136,600.68</td>
<td>1.9</td>
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<tr>
<td>Contributions-Other groups</td>
<td>180,510.19</td>
<td>2.5</td>
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<tr>
<td>Bequests</td>
<td>298,058.39</td>
<td>4.2</td>
</tr>
<tr>
<td>Special Events</td>
<td>300,655.06</td>
<td>4.2</td>
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<tr>
<td>Government Grants</td>
<td>443,910.34</td>
<td>6.3</td>
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<tr>
<td>In Kind Donations</td>
<td>779,506.73</td>
<td>11.0</td>
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<tr>
<td>Other Income [1]</td>
<td>152,416.67</td>
<td>2.1</td>
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<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>7,097,191.46</td>
<td>100.0</td>
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#### EXPENSES

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<tr>
<th>Category</th>
<th>Amount ($USD)</th>
<th>% of Total</th>
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<td>Program Mission</td>
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<td>Administration and General</td>
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<td>Fundraising</td>
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<td><strong>Total Available for future operations [2]</strong></td>
<td>5,840,936.36</td>
<td>100.0</td>
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</table>

[1] Other income includes program fees, interest and investment income.
[2] Provides funds for program expansion, contribution to upcoming capital campaign, and protection from possible economic downturn.